

*“We are a welcoming, active, and business-friendly rural foothill community built on California's rich gold rush history.”*



## City Manager's Report

June 13, 2023, City Council Meeting

Prepared by: Dave Warren, Assistant City Manager/Director of Finance

Item #: 15.4

**Subject:** Acknowledge and file the HDL sales tax and economic reports for the quarter ended December 31, 2022.

### Purpose:

Provide the City Council and the Public transparent reporting and analysis of the City's sales tax revenues and statewide economic trends.

### Strategic Plan Strategies:

Fiscal Stability /Sustainability: 1. Identify financial risks and opportunities. 6. Meet financial commitments and reporting requirements.

### Background:

For the past 31 years, the City has contracted with HDL to perform periodic sales tax audits on merchants who may not be reporting the correct amount of sales tax. As part of its services to the City, HDL also provides quarterly sales tax and economic reports and analysis. Attached are the executive reports and analysis for the quarter ended December 31, 2022.

### Discussion:

The package includes the following reports for the quarter ended December 31, 2022:

- Sales Tax Update (Bradley Burns Sales Tax)
- Bradley Burns Major Industry Groups
- Bradley Burns Major Industry Groups (Adjusted for Economic Data)
- Bradley Burns Major Industry Groups (Past 13 Quarters)
- Per Capita Sales Regional Agency Comparisons (Past 13 Quarters)
- Brick & Mortar vs. Online Sales of General Consumer Goods
- Per Capita Sales Tax Surplus/Gap Comparison-4 Quarters
- Measure H Major Industry Groups
- Measure H Major Industry Groups (Adjusted for Economic Data)
- Measure J Major Industry Groups
- Measure J Major Industry Groups (Adjusted for Economic Data)
- Measure L Major Industry Groups
- Measure L Major Industry Groups (Adjusted for Economic Data)
- Gasoline and Diesel Trends
- Sales Tax Trends and Economic Drivers, as of March 2022

All of the reports are for informational purposes only. Staff also provided the applicable reports to the Measures H/L Sales Tax Committee at their meeting held on June 5, 2023.

**Options:**

1. Acknowledge and file the HDL sales tax and economic reports for the quarter ended December 31, 2022 as presented.
2. Take no action.

**Environmental:**

Tonight's action is not applicable.

**Cost:**

There is no cost associated with tonight's action.

**Budget Impact:**

There is no budget impact associated with tonight's action.

**Recommendation:**

Acknowledge and file the HDL sales tax and economic reports for the quarter ended December 31, 2022.



M. Cleve Morris, City Manager



Dave Warren, Assistant City Manager/  
Director Finance

**Attachments:**

- A. Sales Tax Reports for the Quarter Ended 12/31/22